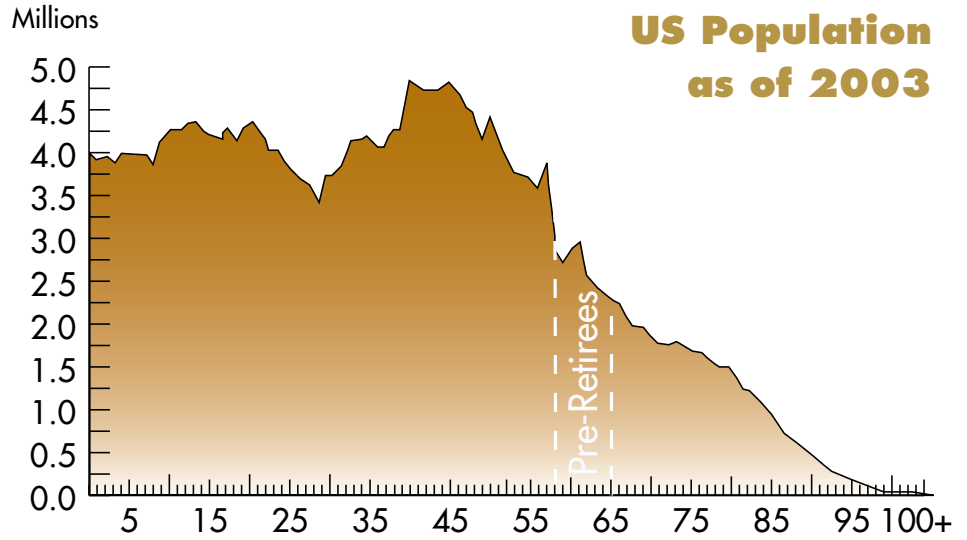


PRE-RETIREEES



**THE
PRE-RETIREE
POPULATION**

**Adults Aged 58 years to 65
years born 1938-1945**

- 58-61 born 1946-1942 – 10,647,257 - Younger
- 62-65 born 1941-1938 – 8,842,761 - Older

Total number – 19,490,018

- Represent 6.89% of the total population
- 90 men to every 100 women

By comparison, the Baby Boomer cohort group is 77.7 million strong, and represents 27.5% of the U.S. Population.

Life Expectancy

- In 1940, life expectancy at age 65 was an additional 11.9 years for males and 13.4 years for females. In 2000, it was 15.9 years for males and 19.2 years for females. In the year 2040, it's projected to be 18.1 years for males and 21 years for females.

Male to Female Ratio

- Male adults aged 58-65 represent 3.2% of the total population in the U.S. and females that age represent 3.6% of the total population.

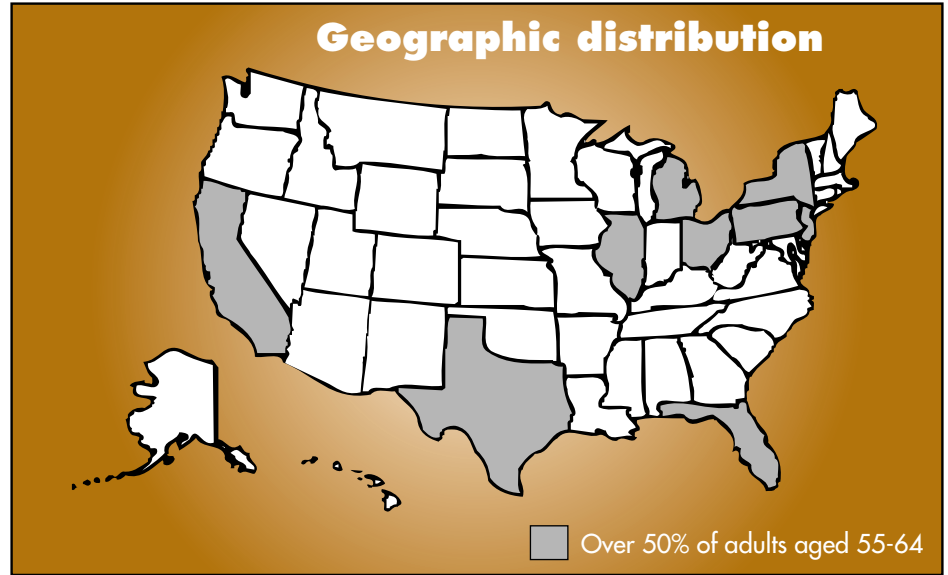
Voting Patterns

- In the 2000 Presidential Election, approximately 66% of people ages 54 to 62 voted, compared to 32.3% of the 18-24 population. The highest percentage of voters was in the 65 to 74 year bracket, where 69.9% of the eligible voters went to the polls. Of the total eligible voters, 54.7% voted in the 2000 Presidential Election.

Marital Status

- The percentage of pre-retirees aged 55-64 who never married, 5.2%, is significantly higher than those over 65 who never married, 3.9%. Of this same age group, 7.6% are widowed, 13.9% are divorced, 1.9% separated, 70.1% married with spouse present, and 1.3% married with spouse absent.

Geographic distribution



Geographic Distribution

- Over 50% of adults aged 55-64 live in the following nine states (in 2000): California, New York, Texas, Florida, Pennsylvania, Illinois, Ohio, Michigan and New Jersey.
- People aged 55-64 represent 8.6% of the U.S. population and more than 9% in the following seventeen states (in 2000): District of Columbia (12.6%), West Virginia (10.2%), Florida (9.8%), Maine (9.6%), Arkansas (9.6%), Nevada (9.5%), Montana (9.4%), Tennessee (9.4%), Vermont (9.4%), Alabama (9.4%), South Carolina (9.3%), Kentucky (9.2%), Pennsylvania (9.2%), Oklahoma (9.2%), Wyoming (9.1%), Connecticut (9.1%), and Missouri (9.1%).

Racial and Ethnic Composition

- 8.5% of adults aged 55-64 are minorities. Of the minority population within this age group, 9.9% are Black, 3% are Asian or Pacific Islander, and .9% are American Indian and Alaskan Native. People of Hispanic origin (who may be of any race) comprise 7.5% of the pre-retirees.

Education

- 83.2% of pre-retirees aged 54-62 completed high school and 69.5% of those 65 and older finished high school. 88.8% of Baby Boomers have high school diplomas.
- 24.5% have a Bachelor's Degree or more, compared to 28.5% of the boomers.

D E M O G R A P H I C

PROFILE

Housing

Housing	Ages 55-64
Homeowner	81%
with mortgage	40%
without mortgage	41%
Renter	19%

Family Households

- The 55-64 age group represents 13.3% of families defined by age of household; the only larger group was the 45-54 age group at 21.9%
- Of all 55-64 year old households, 66.9% have two members, 19.6% have three members, 8.3% have four members, 2.8% have five members and 2.3% have six or more members.
- There are approximately 72 million family households in the U.S., 9.6 million of which are headed by adults ages 55-64.

Labor Force Participation Rates for Men and Women Aged 55 and Older

	Ages 55-59	Ages 60-64
Men	75.2%	57.2%
Women	62.8%	41.4%

Average Household Income

Income	Ages 55-64	Ages 65 and over
Before Taxes	\$48,108	\$25,220
After Taxes	\$44,109	\$23,890

Percentage of Population with Income from a Specified Source

Source of Income	Ages 55-61	Ages 62-64
Earnings	80%	64%
Retirement Benefits	26%	62%
Income from Assets	61%	60%
Veterans' Benefits	2%	2%
Unemployment Compensation	4%	3%
Workers' Compensation	2%	2%
Public Assistance	5%	6%
Personal Contributions	2%	1%

Source of Income

Percentage of Income from	Ages 55-61	Ages 62-64
Social Security	2.2%	12.1%
Government Employee Pensions	2.7%	5.9%
Private Pensions or Annuities	3.1%	5.9%
Earnings	82.2%	64.9%
Income from Assets	7.6%	8.5%
Public Assistance	.5%	.6%
Other	1.7%	2.1%

Family Net Worth - 2001

Age of Head of Household	Median	Mean
55-64	\$181,500	\$727,000
65-74	\$176,300	\$673,800

Financial Assets - 2001

- Of families headed by someone aged 55-64, 59.1% held assets in a retirement account, 26.7% held stocks, 6.1% bonds, and 14.4% held Certificates of Deposit.
- The median value of these holdings was \$55,000 in retirement accounts, \$37,500 in stocks, \$60,000 in bonds, and \$19,000 in CDs.

PROFILE

Poverty

Adults Aged 55-64 in Poverty 2000 & 1993

Age	2000 Below Poverty		1993 Below Poverty	
	Number*	Percent	Number*	Percent
55-59	1,175	8.8%	1,057	9.9%
60-64	1,066	10.2%	1,129	11.3%

*Numbers in thousands

- The total number of Americans living below the poverty line fell from 39.26 million in 1993 to 31.14 million in 2000, or from 15.1% of the population to 11.3%.

Average Annual Household Expenditures

	Age 55-64	Percent
Food & Alcohol	\$5,539	14.1%
Housing	\$12,362	31.4%
Apparel and Services	\$1,694	4.3%
Transportation	\$7,842	19.9%
Health Care	\$2,508	6.4%
Entertainment	\$1,955	5.0%
Education	\$380	1.0%
Miscellaneous	\$1,921	4.9%
Cash Contributions	\$1,301	3.3%
Personal Insurance and Pensions	\$3,838	9.8%
Average Annual Expenditures	\$39,340	

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